## Spring Year Bonuses

Here are the retailers who received High Prize Seller Bonuses for selling major winning tickets from mid-May
through mid-June:
Ampride, Clay Center, 10X the Money, $\$ 1,00$
Git $N$ Split $\# 54$ Sidney, 20 X , $\$ 1,000$
Git ${ }^{\prime} N$ Split \#54, Sidney, $20 X, \$ 1,000$
Wilkinson Conoco, Sidney, 20X, $\$ 1,000$
Nikinson Conoco, Sidney, $20 X$, , 11,000
Naylor Shell, Beatrice, Cash Club, $\$ 1,000$
Tayior Quik--Pik, Blair, Cash Club $\$ 1,000$
Taylor Quik-Pik, Blair, Cash Club, 11,000
Pump \& Pantry \#1, Grand Island, Cash Crossword Doubler, $\$ 1,000$
Cornhusker Bottle Shop, Lincoln, Cash Crossword Doubler, $\$ 1,000$
Ozzie's Genoral Store, Sutherland, Couch Cushion Cash, $\$ 1,000$
No Frills Supermarket Belleuve MyDY $\$ 5,00$
No Frills Supermarket, Bellevue, MyDaY, $\$ 5,000$
Pumpers, Grand Island, Ruby Red Line Bingo, $\$ 1,00$
Pumpers, Grand 1sland, Ruby Red Line Bin
Kum \& Go \# $\# 88$, Columbus, $925, \$ 1,000$
Smoker Friendly \#13, Sidney, Multiplier Mania, $\$ 1,000$
Super C \#1, Lincoln, Silver 7s, $\$ 45,000$
KB's Mini Mart, Lyons, Cash Crossword Doubler, $\$ 1,000$
Kump \& Pantry \#36, Rushville, Loops of Lootr, $\$ 1,000$
Mac's Short Stop
Mac's Short Stop, Lexington, Monopoly, $\$ 1,000$
Speedee Mart 2751, Wymore, Quick 7 s , $\$ 7,000$
Bucky's Express \#42, Omaha, 20X,
751,012
75 Mart, Plattsmouth, 2by2, \$22,000
Hy-Vee Food Store \#10, Omaha, Cash Crossword Doubler, S100,000
Casee's General Store \#1914, North Platte, MyDaY , $\$ 5,000$
Pump e Pantry $\# 40$, Pump \& Pantry \#40, Kearney, Silver 7s, $\$ 45,000$
Pump \& Pantry \#6, Grand Island, $20 \mathrm{X}, \$ 1,000$
Foote Convenience Plaza, Kearney, Cash Club, $\$ 1,000$

Hy-Vee Gas \#1221, Grand Island, Turquoise Treasures, $\$ 1,000$
Good 2 Go \#3, Hebron, 10X the Money, $\$ 1,000$
Russ's Market \#21, Lincoln, 10X the Money, $\$ 1,00$
Russ's Market \#21, Lincoln, 10X the Money, $\$ 1,000$
Casey's General Store \#2720, Lincoln, 20X, $\$ 1,000$
Casey's General Store \#2720, Lincoln, 20X, \$1,000
Casey's General Store \#2980, Lincoln, 20X, $\$ 1,000$
Casey's General Store \#2980, Lincoln,
Kum \& Go \#378, Omaha, 20X, Si0,000

Kum \& Go \#372, Omaha, Quick 7, $\$ 7,000$
Quick Trip \#599, Omaha, Mega Millions, $\$ 5,00$ uuick Trip \#599, Omaha, Mega Millions, $\$ 5,00$
Steubes Thriftway, Plattsmouth, MYDaYY, $\$ 5,000$
Russ's Market \#1, Lincoln, MyDa, 55,000
Russ's Market \#1, Lincoln, My MaY, $\$ 5,000$
No Frills Supermarket $\# 805$, Onaha,
,
 Pump \& Pantry \#1, Grand Islann, Cash Crossword Doubler, $\$ 1,000$
Baker's \#311, Omaha, Nebraska Pick 5 , $\$ 86,000$ aker's \#311, Omaha, Nebraska Pick 5, $\$ 86,00$ Keith's BP \#1, Omaha, Bunco!, 15,000 Gas N Snaks, Seward, Cash Crossword Doubler, $\$ 1,000$ Ray's Apple Market, Fairbury, Cash Crosword D Dubbler, $\$ 1,000$
Tobacco \& Phones 4 Less Omaha, Mega Millions, $\$ 2,500$ Super C \#5, Lincoln, 2by2, \$22,000 asey's General Store \#2966, Bellevue, Multiplier Mania, $\$ 50,000$ $y$-Vee Gas \#8, Omaha, Pick 5, $\$ 62,000$ B\&B Pump N Go, Syracuse, Sizzling Summer $7 \mathrm{~s}, \$ 1,000$ Sinclair Daylight, Wayne, $10 X$ the Money, $\$ 1,1,00$
Git ${ }^{N}$ Split \#77, Alliance, Blackout Bingo, $\$ 3,777$ Casey's General Store \#2716, Schuyler, Cash Crossword Doubler, $\$ 1,00$ aylor Quik-Pik \#01, Blair, 20X, \$1,000
Kum \& Go \#373, Bellevue, 20X, $\$ 1,000$ Hy-Vee Food Store \#8, Omaha, Cash Crossword Doubler, St,000
Casey's
General Store \#1954, McCook, Scratch n Match Bingo Casey's General Store \#2724, Lincoln, Super Triple 7s, 87,777 Kwik Shop \#673, Omaha, Powerball, $\$ 10,000$ Apple Market, Kearney, 10X the Money, $\$ 10,000$ Cheema's Gas \& Liquor, Chadron, Multiplier Mania, $\$ 50,000$ CLeema's Gas \& Liquor, Chadron,
J\&J Pit Stop, Alliance, 20X, $\$ 1,000$



THE NEWSLETTER FOR NEBRASKA LOTTERY RETAILERS

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SUMMER OF


What's Inside

- Summer 7s Giveaway
- Retailer Rallies
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M. R RTMurwe

JuLYiAUGUST 20,

## Summer <br> Fun <br> by Jill Marshall,

 Acting Lottery DirectorWith summer in full swing, I'm sure your stores are bustling with patrons enjoying the warm weather. We appreci ate all you do to support the Nebrask Lottery's products and promotions in person at our upcoming retailer rallies in mid-September. Lottery officials will visit 13 towns across the state between September 15 and October 1. The rallies will focus on the upcoming changes to Powerball, as well as provide an opportunity to offer retailer insight and suggestions.

This year our summer secondchance contest featured added prizes for Early Bird entries. Players who entered the contest between May 18 and June 23 were eligible to win an additional prize of $\$ 177, \$ 277$, or $\$ 577$ in cash depending on the price of the Summer 7s ticke entered. The weekly Early Bird drawing
created 12 more winners and helped the created 12 more winners and helped the shelves. Players can still enter online to be a semifinalist in the Summer 7s Giveaway through August 11.

On the completion of 2015's second quarter, we transferred $\$ 9.5$ million to our beneficiaries. The transfer brough our total beneficiary funds raised to more than $\$ 564$ million since the lottery about how lottery funds are creating a better Nebraska on our website at www.nelottery.com/halfbillion.

## Lotto Ticket Stock

As a reminder, Lotto ticket stock is assigned to specific retailers by serial-numbered rolls. Those rolls annot be transferred from one retaile to another. This is for security purposes, as high-tier winners are
subject to stock verification by Lottery security personnel. Never loan or borrow ticket stock to or from another retailer (not even from a store within your own company). If you need ticke at 800-560-2919. Thanks!

## Ot. the SUMMER OF 7s

It's the Summer of 7s! With Sizzling Summer 7s Scratch games and the Summer 7s Giveaway, the Nebraska Lottery is giving away thousands of dollars during the summer months
Over 21,000 tickets were entered in the three Summer 7s Giveaway Early Bird drawings in May and June. There was a total of 12 177 winners
Rick Chrastil of Lincoln

- Linda Soukup of Lincoln

Linca Souk of Lincoly
Abby Lobato of Kearney

## - Symantha Casteel of Grand Island

## $\$ 277$ winners:

Brian Cram of Norfolk
Bruce Benedetto of Lincoln
Jean Williams of Papillion

- Sonya McClary of Wisner
$\$ 577$ winners:
- Symantha Casteel of Grand Island
- Pam Baker of Lincoln

- Michael Scanlan of Lincoln
- Eldon Strine of Omaha

Players still have a chance to win a share of $\$ 100,000$ in the Summer 7s Giveaway Grand Prize Drawing Event on Sunday, August 30, 2015, at the Nebraska State Fair in Grand Island. Enter nelottery-com by August 11 for a chance to win. The number of entries received will be based on the price of the game entered. \$1 Scorching Sapphires (game number 851) 1 Enti; \$2 Scorchor Sapphires (game nuber 851) = 1 Entry, $\$ 2$ Red Hot Rubies (game number 852) $=2$ Entries; and - $\$ 5$ Fiery Diamonds (game number 853) $=5$ Entrie For more information about the Summer 7s Giveaway, visit nelottery.com


## Retailer Rallies Offer Training and Fun

Exciting things are happening at the Nebraska Lottery and there are many things to share. The Nebraska Lottery has the Nebraska Lottery in a relaxed and fun atmosphere. There will as be chance to win great gifts and prizes! Each rally will

Tuesday, September 15
Scottsbluff: 9:00 a.m. - 10:30 a.m.
Wednesday, September 16
North Platte: 9:00-10:30 a.m
North Platte: 3:00-4:30 p.m.
Thursday, September 17
Kearney: 9:00 a.m. - 10:30 a.m
Hastings: 3:00 p.m. - 4:30 p.m
's store's success should attend a Nebraska Lottery Retailer Rally this year. For more information, refer to the Retailer Rally sales
sheet your LSR will deliver or contact your LSR.

Columbus: 9:00 a.m. - 10:30 a.m.
Fremont: 3:00 p.m. - 4:30 p.m.
Tuesday, September 22
Grand Island: 3:00 p.m. - 4:30 p.m
Nednesday, September 23 Neill: 9:00 a.m. - 10:30 a.m
p.m.

Thursday, September 24
Tuesday, September 29 Lincoln: 9:00 a.m. - 10:30 a.m. Wednesday, September 30 Wednesday, eptember 30
Beatrice: 9:00 a.m. - 10:30 a.m York: 3:00 p.m. - 4:30 p.m. Thursday, October 1 Omaha: 9:00 a.m. - 10:30 a.m.艮

## Powerball Multi-draw

 Phase-outThe world's best known jackpot lottery game, Powerball®, will be adding some
exciting new features on October $7,2015$.

- Better Overall Odds - By increasing the number of white balls and decreasing the number of red balls, the overall odds of winning any prize will improve from 1 in 31.8 to 1 in 24.9 .
- New $\$ 50,000$ Match $4+1$ Prize - The prize for matching 4 white ball numbers plus the Powerball number will b $\$ 50,000$, up from $\$ 10,000$.
- 10X Power Play ${ }^{\text {® }}$ Multiplier - For drawings with advertised annuity jackpots of $\$ 150$ million and below, there will be a multiply non-jackpot prizes. The Match 5 prize with Power Play will remain fixed at $\$ 2$ million
To prepare for the upcoming changes, the Nebraska Lottery is temporarily reducing the number of drawings that can be purchased on Powerball ticket. Starting on July 15, the maximum number of Powerball multi-draws that can be purchased on a ticket will be reduced with each successive drawing. wobbler with information has been distributed, and retailers will be periodically notified about he phase-out via terminal message. Contact your LSR if you have any questions.


In late May and early June, eams from Nebraska Lottery Sottsbluff for lottery coupon blitzes for high Mega Million and Powerball jackpots. These trips represent the first
part of our concerted effort to part of our concerted effort to visit more retailers across the ring in the anticipatory excitement bred and retailers ants.
by high jackpots.
.
and visited eight We went to Columbus on May 29 and visited eight
Lottery retailers. Throughout the day, we passed out 250 Lottery retailers. Throughout the day, we passed out 250
coupons for free Mega Millions plays. We distributed an additional 400 coupons to radio stations for their own promotions. In Scottsbluff on June 3 we spent time with eight more tailers, passing out more than 200 Powerball coupons and again leaving 400 coupons with local radio stations. We consider both blitzes a success for the sheer number of retailers, players, and potential
players with whom we connected It's also a fun way for us to explore great communities around our state. Be on the lookout, hopefully we'll be coming to
your hometown soon.

## Our Winning Retailers

## Ray Anderson will tell you to visit China.

In May, the president of Anderson Food Shops, a Nebraska Lottery retailer, spent 15 days submersed in Chinese business and local culture with a group from Creighton University as part of his Master of Business Administration program. Specifically, he visited Hong Kong, Guangzhou, and Macau, all part of the Pearl River Delta's booming megalopolis.

Through the trip, he documented his experiences on his blog, RayAndersonHongKong.com. The blog presents a clear minded and sympathetic view of Chinese culture and business practices. Through each of its posts, including photos and text, Anderson provides facts and insights surrounding the foreign culture, including its achievements and unique attributes.


Ryan Anderson poses with a resident of Guangzhou.

Returned from China, Anderson has a list. Technically, it's a handful of ways his trip changed or grew his perspective. But it could double as a brochure for encouraging other entrepreneurs to seek out similar opportunities.

First, he says his experiences helped him see the nature of globalization.
"The evolution of international travel, technology and now the existence of a true global economy have truly made the world smaller," he says via email.

Second, it offered a distinct view into a massive global economy's systems of operation.
"Third, it made me realize China is shifting from just a market that manufactures products to also becoming a vital market for all companies to sell to. An interesting fact: $50 \%$ of the world population is within 5 hours of the Pearl River Delta region. There are over 350 million middle class residents in China alone (of 1.39 billion total residents) that are ready to purchase products. China is a market all companies need to now sell to and not just buy from."

And finally, it offered Anderson an opportunity to immerse himself in and experience Chinese culture, something he says he's respected since long before his trip.
"There is a strong ethic to study hard and to work hard. There is a very evident passive approach to confrontation. There is sincere loyalty to taking care of both parents and grandparents. In the West, many of these values are not as prevalent."

Anderson says that some of his favorite moments from the trip involved seeing that culture first hand, outside the conventional trappings of vacation/tourism.

On May 31, Anderson published a blog post titled "Behind The Scenes of The Cast: A Must See." The post essentially explores Guangzhou's back alleys, which serve as home fronts for local residents to live and shop, away from crowded, bustling streets.
"There was an informal network of individual merchants procuring food for the local residents," he writes in the post. "Produce baskets, meat tables and food preparation stations. These back paths were not designed for commerce for anyone other than the local residents. Almost a communal approach."

Anderson says that, thanks to finding such alleyways, he was able to see a slice of life for the average blue-collar citizen of Guangzhou. It's a stark contrast to many of his other blog entries, which often detail visits to impressively successful international companies.

Ultimately, Anderson's trip and his detailed blogging efforts were a success. Learn more about his time in China at RyanAndersonHongKong.com.
"To understand China requires a visit to China," Anderson begins his final blog post. "China is changing rapidly. To experience it is a wonderful opportunity."


## Coffin's Corner

If you want to understand Coffin's Corner, you could start by meeting Earl.

Earl is a pudgy English bulldog who
 visits the store every day with his owner. Misty Koperski, part owner and manager of the gas station on the corner of Eddy and west 6th Streets in Grand Island, says that everyone knows Earl.

On a muggy Wednesday afternoon in June, that appears to be true. He's happily greeted by Coffin's Corner staff and customers alike. He's an agreeable dog that practically invites a scratch on the head.

But Earl is just the most readily available example of the Coffin's Corner ethos. The truth is that every person who walks through the door gets the Earl treatment - a hello so friendly, you might wonder if you've met these people before. It's less a sales strategy and more an ingrained disposition.

And that disposition has consistently made Coffin's Corner one of the highest-selling retailers in the state. Currently, the store sells more Scratch tickets than any other retailer.

Koperski says she and her employees know their customer base.
"The girls that work here, they know who plays Lottery," she says. "They'll talk to them about new games and promotions."

That, in turn, has cultivated a loyal stable of Lottery players. Koperski says one group comes in every morning at 6 a.m. and plays the same games. The relationships are almost familial, which is appropriate, given the store's background.

Koperski and the other three owners, two of whom are Koperski's sisters, took the store over from the previous owner, Larry Coffin, after having worked there for many years. She says the "little family store" atmosphere began with Coffin.

She's been at the store for 27 years now, longer than Nebraska Lottery, which came to Coffin's Corner in 1993. Since then, Lottery has found a comfortable home. Koperski credits "the little things," by which she means a tidy and highly-visible Lottery display and informed and helpful employees.

While those small details certainly add up, that emphasis probably understates the store's tradition of making friends out of customers. Just look at Earl. Technically not even a customer, he gets greeted like an old friend - same as everyone else.


Loyal Readers Contest Winners

Each month, readers of Ticket Talk have a chance to win prizes through the Loyal Readers Crossword Contest. Here are the winners from the March/April edition of the contest:

## Tonya Funk,

Elgin One Stop, Elgin Rick Ahrens, Weston 92 BP, Weston Cornell Hiemke, Little USA, Kearney Tina Redwine, Fast Phil Plaza, Kearney Sue Anderson, Expressway, Fremont Lois Kaup, Southside Mini Mart, Stuart Emelea Shively, Chubb's Finer Foods, Omaha Stephanie Haussler,
Ken \& Al's Service, Lawrence Melissa Houseman,
Casey's General Store, Wymore Steve Pfeifer, 5FERS XPRESS, Lindsay
The above winners answered the questions to last month's crossword puzzle correctly.

The prize will be $\$ 10$ in Scratch ticket coupons for every employee who sells lottery tickets at the winner's location. LSRs will have premium prizes for those employees under the age of 19 .

Ten winners are selected each issue.


## Check 'em out <br> coming your way soon!

## \$100,000

 Extreme Green (\$10)Game Number: 841
Top Prize: $\$ 100,000$
Overall odds: 1:3.73
Free ticket: No
Fluorescent
Fortune (\$5)
Game Number: 759
Top Prize: \$40,000
Overall odds: 1:3.33
Free ticket: No

10X Bingo
Multiplier (\$3)
Game Number: 854
Top Prize: $\$ 35,000$
Overall odds: 1:3.46
Free ticket: No
Hot Sriracha (\$2)
Game Number: 867
Top Prize: \$15,000
Overall odds: 1:3.82
Free ticket: No

## Nebraska Pick 5 The Scratch <br> Game (\$1) <br> Game Number: 844 <br> Top Prize: \$5,000 <br> Overall odds: 1:2.96 <br> Free ticket: No

